## Estimate 43260

## Quotation

#43260 Benetti Defino 95 – Stern Thruster

| Date             | 6 February 2017 |
|------------------|-----------------|
| Quotation Number | 43260           |
| Expiration Date  | 8 March 2017    |
| Quotation Total  | £75,020.09      |



FromPR Nautica Ltd.Eastern Hangar, Lawrence<br/>Road<br/>Plymouth, Devon PL9 9SJ<br/>GBToSTERLING GLOBAL MARINE<br/>LIMITED<br/>4 St Georges Road,<br/>Fordingbridge

Fordingbridge, Hampshire,

| <text><text><text><list-item><list-item><list-item></list-item></list-item></list-item></text></text></text>                                                                                       | Task                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Rate                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Qty        | Amount       |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|--------------|
| <text><section-header><section-header><list-item><list-item><list-item><list-item><list-item></list-item></list-item></list-item></list-item></list-item></section-header></section-header></text> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |            |              |
| <text><list-item><list-item><list-item><list-item><list-item></list-item></list-item></list-item></list-item></list-item></text>                                                                   | Stern Thruster                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | £75,020.09 | 1 £75,020.09 |
| <list-item><list-item><list-item><list-item><list-item></list-item></list-item></list-item></list-item></list-item>                                                                                | To supply and install a CMC BTM 30, 26kw 220V 3 phase stern thrus                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | ster.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |            |              |
| <image/>                                                                                                                                                                                           | To include:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |            |              |
| <complex-block></complex-block>                                                                                                                                                                    | <ul> <li>Pod in aluminum with bronze propellers,</li> <li>Elastic coupling Inverter for driving the motor</li> <li>EMC filter</li> <li>Control switchboard</li> <li>One panel in the wheel house and one panel on the Flybridge</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |            |              |
| <b>* Does not include haul out or any yard fees</b> 86,977.26 EUR @ £1 to 1.16 EUR (06/01/17)                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 8<br>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |            |              |
| 86,977.26 EUR @ £1 to 1.16 EUR (06/01/17)                                                                                                                                                          | B         Image: Control of the second s | 20         1           4         1           58.40         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1           0         1 <td></td> <td></td> |            |              |
|                                                                                                                                                                                                    | * Does not include haul out or any yard fees                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |            |              |
| Lead time: 90 days                                                                                                                                                                                 | 86,977.26 EUR @ £1 to 1.16 EUR (06/01/17)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |            |              |
|                                                                                                                                                                                                    | Lead time: 90 days                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |            |              |

|   | £75,020.09<br>£75,020.09 |
|---|--------------------------|
| 4 | •                        |

## Terms

Please note our terms of business that apply, as per British Marine Federation Terms of Business Edition 15a.

Our full terms and conditions can be found at <u>https://prnautica.com/terms-of-business/</u>

|                 | Pound Sterling (£) | Euro (€) |  |
|-----------------|--------------------|----------|--|
| Account Name:   | PR Nautica Ltd.    |          |  |
| Account Number: | 23222691 46975188  |          |  |

|            | Pound Sterling (£)          | Euro (€)                    |
|------------|-----------------------------|-----------------------------|
| Sort Code: | 20-68-10                    | 20-68-10                    |
| IBAN:      | GB73 BUKB 2068 1023 2226 91 | GB94 BUKB 2068 1046 9751 88 |
| BIC:       | BUKBGB22                    | BUKBGB22                    |

Registered in England 05692821, VAT No. 878 3861 63, EORI No. GB878386163000



🕙 https://prnautica.com 🛛 🖂 web@prnautica.com